

TEXAS FACILITIES COMMISSION (TFC) PRESENTS

Meet The Prime

Webinar Series

Our Legacy: Build. Support. Maintain.



Featured Prime : VELIZ CONSTRUCTION

September 28, 2021 at 1pm

Overview

- TFC Overview
- Veliz Construction
Overview
- Q&A



Historically Underutilize Business

Doing Business with the Texas Facilities Commission

TFC MISSION: Build. Maintain. Support



100+ State Agencies in 243 cities across Texas



28 million square feet of facilities



144,900 State Employees



\$667+ Million Agency Budget

What We Do



- New Construction
- Remodel Maintenance
- Property Management
- Texas School for the Deaf
- Texas School for the Blind & Visually Impaired
- State Surplus Store
- Federal Surplus Program

What We Buy



- Construction Services
- Professional Services
- Office Supplies
- IT Services
- Commodities & Supplies
- Maintenance , Repair & Operation (MRO)

TFC HUB Program Mission

The mission of the HUB program is to provide assistance to historically underutilized businesses (HUBs) through outreach efforts, such as education and training in doing business with the State of Texas, in order to afford these businesses a fair opportunity to participate in the competitive procurement process. The Texas Facilities Commission (TFC) is dedicated to promoting opportunities for these small and historically disadvantaged businesses to compete for the agency's purchases and contracts. TFC's policy is to foster an environment that will advance and enhance participation from such vendors in all areas of the agency.

HUB Initiative Plan



Preparation

- Register as a vendor with the Texas State Comptroller

<https://comptroller.texas.gov/purchasing/vendor/>

- Get HUB certified with the Texas State Comptroller

(Administrator of the State-wide program)

- Request a meeting with the Texas Facilities Commission HUB Program

<http://tfc.state.tx.us/divisions/commissionadmin/prog/HUB/>



Connections

- Networking with State & Primes
- Build a relationship with the State & Primes
- Seek assistance from the Small Business Development Centers
- Attend Bid Conference & Industry related
- Meet & Greets
- RELATIONSHIPS



Education

- Understanding the different State procurement methods & processes
- Obtain required certifications needed to work with TFC (OSHA, Bonding & Insurance) Attend special business training events
- Know your business capacity when bidding
- Know how to price in different markets & cities



Marketing

- Have your Elevator Spill
- Attend Bid Conference & Industry related Meet & Greets
- Requests a debrief of solicitation that were not awarded
- Do your research
 - Opportunities
 - Prime's reputation
 - Payment process

HUB is not a set-aside program & All contracts are competitively bid.

Upcoming TFC Procurement Opportunities

TFC Solicitation Forecast: <http://www.tfc.state.tx.us/divisions/commissionadmin/prog/internal-procurement-1/>

Facility	FY20-FY21 Appropriation	Description	Delivery Method	Tentative Schedule	RFP/RFQ#
Forecast is updated weekly. **Changes from the previous week are indicated in Red Font**					
VARIOUS	\$25,000	Grease Trap Pumping Services, Austin, TX	RFP	7/26/2021	303-2-00026
Capitol Complex Parking Garages	\$1,500,000	CMR for Repair/Replacement of Elevators in Parking Garage A, B, F, G, J, and M	CMR	7/27/2021	303-1-01826
VARIOUS	\$500,000	Fire Sprinkler Test, Inspection, and Maintenance Services	RFP	7/30/2021	303-2-00022
N/A	\$85,000	Golf Carts	IFB	7/30/2021	303-1-02205
A-100 Old Lab	\$400,000	Demolition of A-100 Old Lab Building	CMR	7/30/2021	303-1-02176
Texas Border	TBD	Project Manager for Texas Border Wall	RFP	7/30/2021	TBD
DSHS	\$2,200,000	CMR Services for DSHS Tower and Building F	CMR	8/6/2021	303-1-02163
VARIOUS	Not Disclosed	Clean Agent Fire Suppression System Testing, Inspection, and Repair	RFP	8/6/2021	303-2-00012
VARIOUS	\$300,000	Recycling Pickup Services	RFP	8/6/2021	303-2-00037
VARIOUS	\$800,000	Water, Fire, and Biohazard Remediation Services	RFP	8/13/2021	303-2-00024
North Austin Complex, Phase 2	TBD	CMR Services for North Austin Complex, Phase 2	CMR	August 2021	TBD
Capitol Complex, Phase 2	TBD	CMR Services for Capitol Complex, Phase 2	CMR	August 2021	TBD
Capitol Complex Phase 2	TBD	3rd Party Review Services for Capitol Complex, Phase 2	RFP	September 2021	TBD
Capitol Complex Phase 2	TBD	FFE A/E Services for Capitol Complex, Phase 2	RFQ	November 2021	TBD
Capitol Complex Phase 2	TBD	CxA Services for Capitol Complex, Phase 2	RFQ	November 2021	TBD
Capitol Complex Phase 2	TBD	Construction Materials Testing for Capitol Complex, Phase 2	RFQ	November 2021	TBD
Capitol Complex Phase 2	TBD	Test and Balance Services for Capitol Complex, Phase 2	RFQ	December 2021	TBD

Updated 7/23/2021

Opportunities: Capitol Complex Phase II



1500 Congress State Office Building – 165,000 gross square feet, five story “Fabric” building for the Capitol Complex located at 15th Street and North Congress. It includes completion of Pedestrian Mall from 16th Street to 15th Street and 5 levels of parking below the mall extension and the building.

Scheduled Completion Spring 2026*

\$121,456,560*

*TFC estimated Pre-contract



1501 Lavaca State Office Building – 360,000 gross square feet, 8-story “Focus” building for the Capitol Complex located at 15th Street and Lavaca. The two buildings combined will include approximately 2,550 parking spaces in above and below-grade parking within the building footprints and below the extension of the pedestrian mall. **Scheduled Completion Spring 2026*** **\$192,435,567***

*TFC estimated Pre-contract

TOTAL CAPITOL COMPLEX PHASE II

\$313,892,127



2021 Solicitations

Project Controls RFP –Mar2021

Project A/E Services RFQ –April 2021

Project CMR Services RFQ –June 2021

Project 3rd Party Review RFQ –Sept 2021

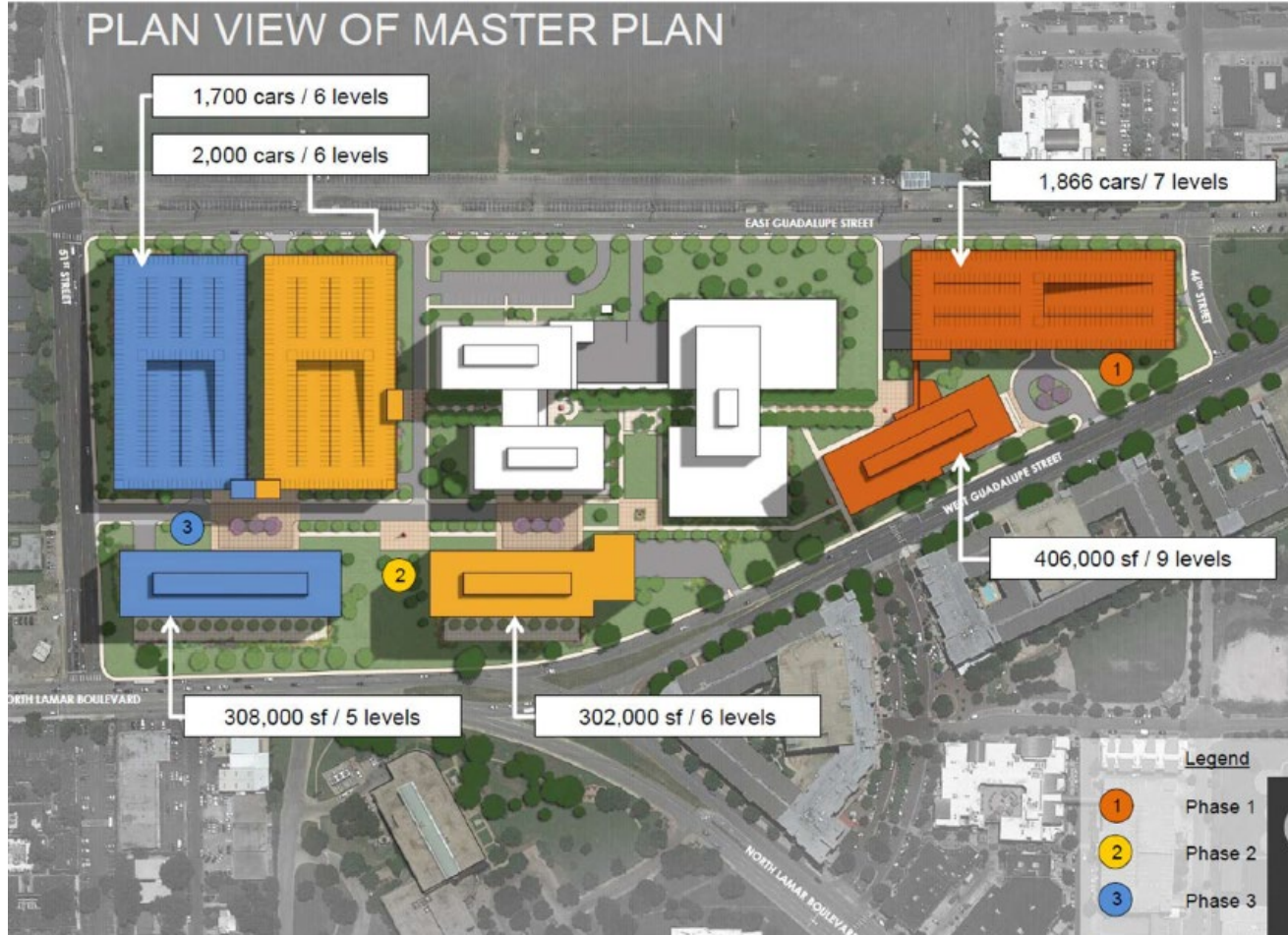
Project FFE A/E Services RFQ –Nov 2021

Project CxA RFQ –Nov 2021

Project CMT RFQ –Nov 2021

Project TAB RFQ –Dec 2021

Opportunities: North Austin Complex Phase II



Upcoming Educational Sessions



OSHA 30 Online Training for \$20

TFC and the Texas Department of Insurance, Division of Workers' Compensation (DWC) have partnered to offer low-cost OSHA 30-Hour Construction course.

For more information, please visit <https://www.tdi.texas.gov/wc/safety/30hrconstrclas.html>

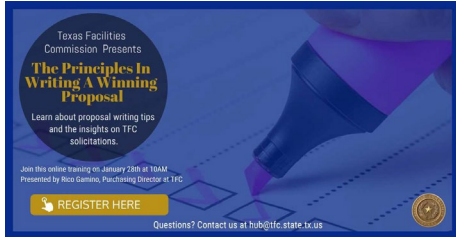
TFC and DWC OSHA30 video <https://www.youtube.com/watch?v=az8NU-01vyM&feature=youtu.be>



Meet the Prime Webinar Series - *Coming Soon*

Meet and network with the Prime Contractors who are currently working on TFC Construction & Maintenance projects. The weekly webinars will be offered every Tuesday at 1 PM for the next 11 weeks. Take advantage of this series and get the insights on upcoming TFC contracting opportunities.

Upcoming Educational Sessions



Writing Winning Proposals - Currently Planning

Learn about proposal writing tips and the insights on TFC solicitations.



Subcontractor Training- Currently Planning

This educational session is being offered to ensure potential Subcontractors are informed on both TFC's and General Contractor's construction processes. This networking platform provides an opportunity for the CMR to connect with Subcontractors interested in working on the upcoming TFC projects. The topics covered in this training are important to the potential subcontractors' success.

HUB Program Highlights 2020



695
BUSINESSES
received technical assistance, and/or attended TFC training/virtual webinars



39
OUTREACH EVENTS
educational trainings, presentations, meet & greets and virtual webinars on "Doing business with TFC"


TOTAL HUB EXPENDITURES
\$57,990,768.12

33rd*
RANKED OUT OF 180 STATE AGENCIES & UNIVERSITIES WITH THE LARGEST SPENT WITH HUBS
*Based on CPA Annual HUB Report



Your Next Steps

2 Easy Ways to Explore Business Opportunities

With the Texas Facilities Commission (TFC)

Interested in doing business with TFC? Let us guide you thru the process.

SCHEDULE MEETING



Make an appointment
TFC HUB Webpage

<http://www.tfc.state.tx.us/divisions/commissionadmin/prog/HUB/>

ONLINE FORM



Fill out the Intake form and we will contact you
More Questions? Email us at

hub@tfc.state.tx.us

QUESTIONS?

Contact Us: HUB@tfc.state.tx.us

Yolanda C. Strey

HUB Director
512.516.5878

Shonte Gordon

HUB Coordinator
512.201.9700

Follow TFC On:



@TFCtx

An aerial photograph of a city skyline, likely Austin, Texas, featuring a river, a bridge, and several skyscrapers under construction. The sky is clear and blue. The text 'VELIZ CONSTRUCTION' is overlaid on the top left. A dark blue banner with white text is overlaid on the bottom left.

VELIZ

CONSTRUCTION

MEET THE GENERAL CONTRACTOR

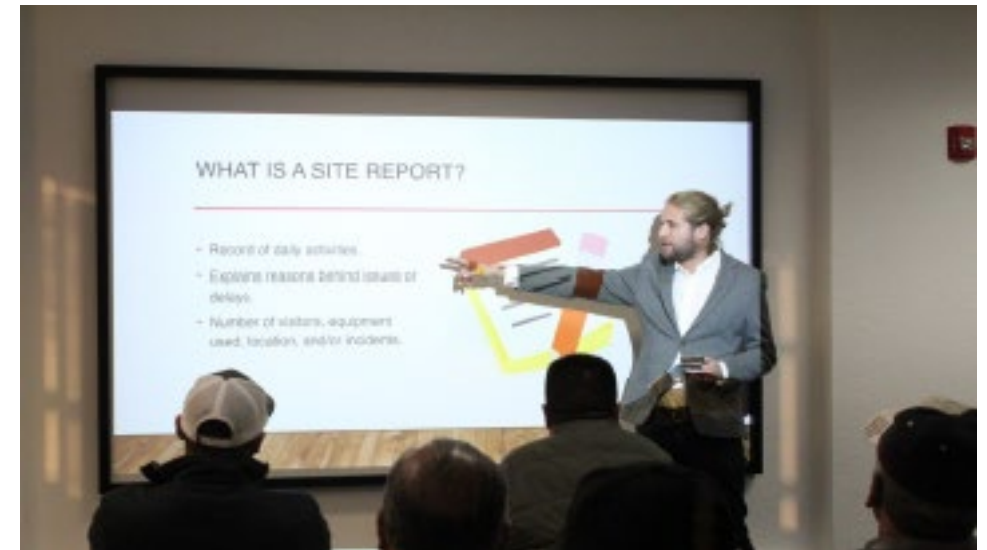
Veliz Construction

SAFETY MOMENT: Subcontractor Safety Screening

EMR Rating:



<0.80 for Multiple
Award Construction
Contracts



Veliz Construction – Culture Champion

Culture of Care

COMMIT

to hire and pay based on skill and experience regardless of ability, age, ethnicity, gender identity, nationality, race, religion, sex, or sexual orientation

ATTRACT

prospective employees by creating inclusive workplaces that are free from harassment, hazing and bullying

RETAIN

high-performing employees by identifying and removing barriers to advancement

EMPOWER

every employee to promote a culture of diversity and inclusion

<https://buildculture.org/>

Agenda

- About Veliz Construction
- Markets & Clients Served
- Market Focus
- Notable Local Projects
- Upcoming Projects
- How to work with Veliz Construction



SERVICES & DELIVERY METHODS

Healthcare Construction

Self-Perform

Lean Construction

Job Order Contract

Design-Build

CMR

Traditional Bid

About Veliz Construction

- **Founded in 2009**
 - **Office Locations:**
 - El Paso, TX (Headquarters)
 - Austin, TX
- Certifications:**
- SBA 8(a) Participant
 - ESC – Region 19 Purchasing JOC Holder
 - Federal HUBZone
 - State HUB
 - DBE
 - MBE

Markets & Clients



PRIMARY MARKETS

Healthcare Construction

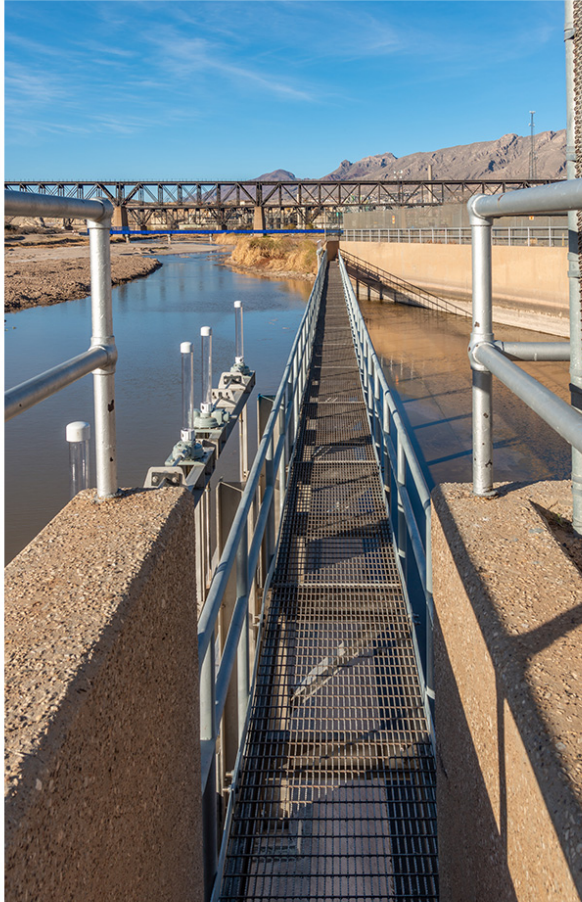
Federal & State
Government

Municipal Government

Higher Education

Private Commercial

Markets & Clients



PRIMARY MARKETS

Healthcare Construction

Federal & State
Government

Municipal Government

Higher Education

Private Commercial

Markets & Clients



PRIMARY MARKETS

Healthcare Construction

Federal & State
Government

Municipal Government

Higher Education

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Markets & Clients



PRIMARY MARKETS

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Markets & Clients



PRIMARY MARKETS

Healthcare Construction

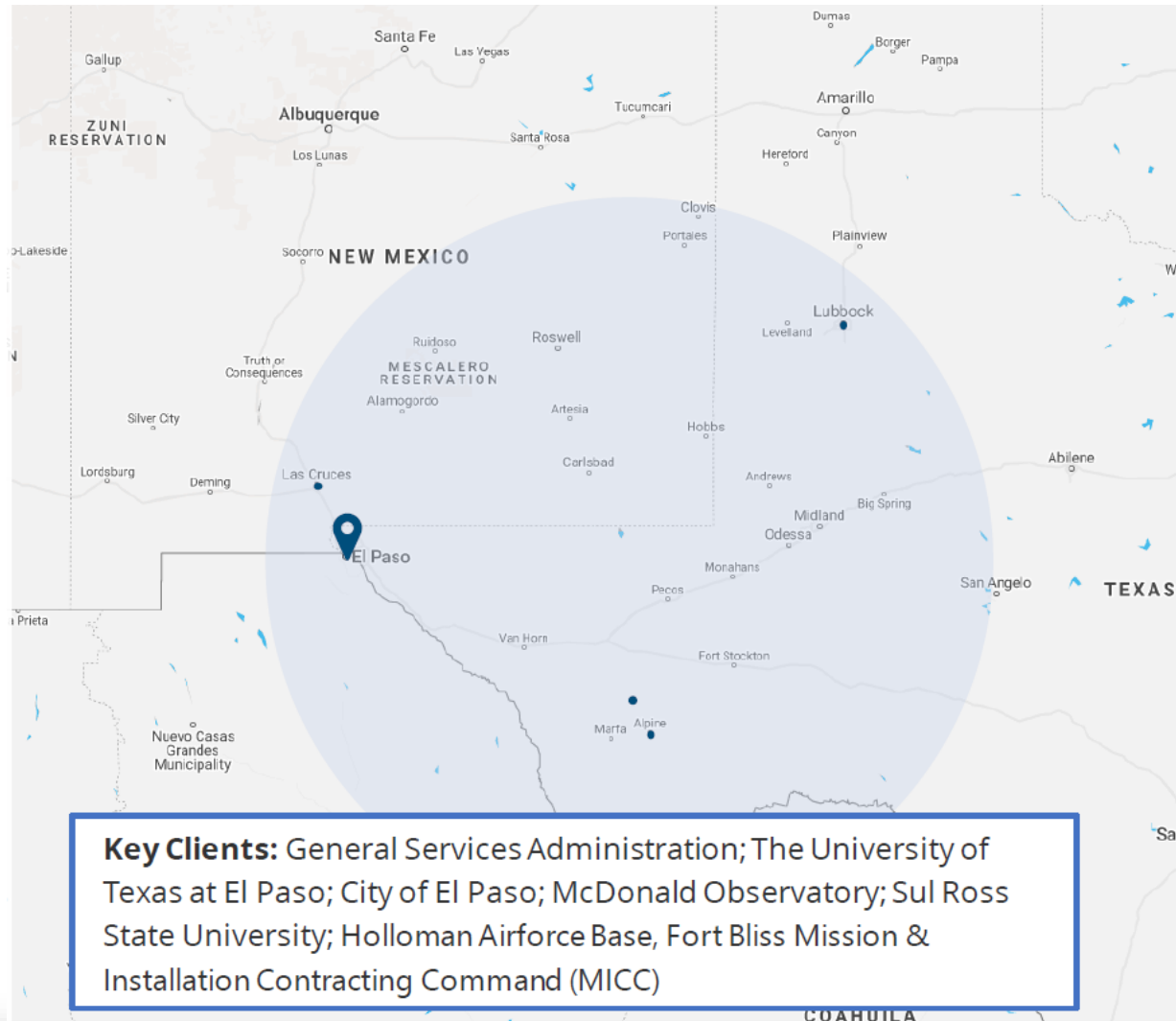
Federal & State
Government

Municipal Government

Higher Education

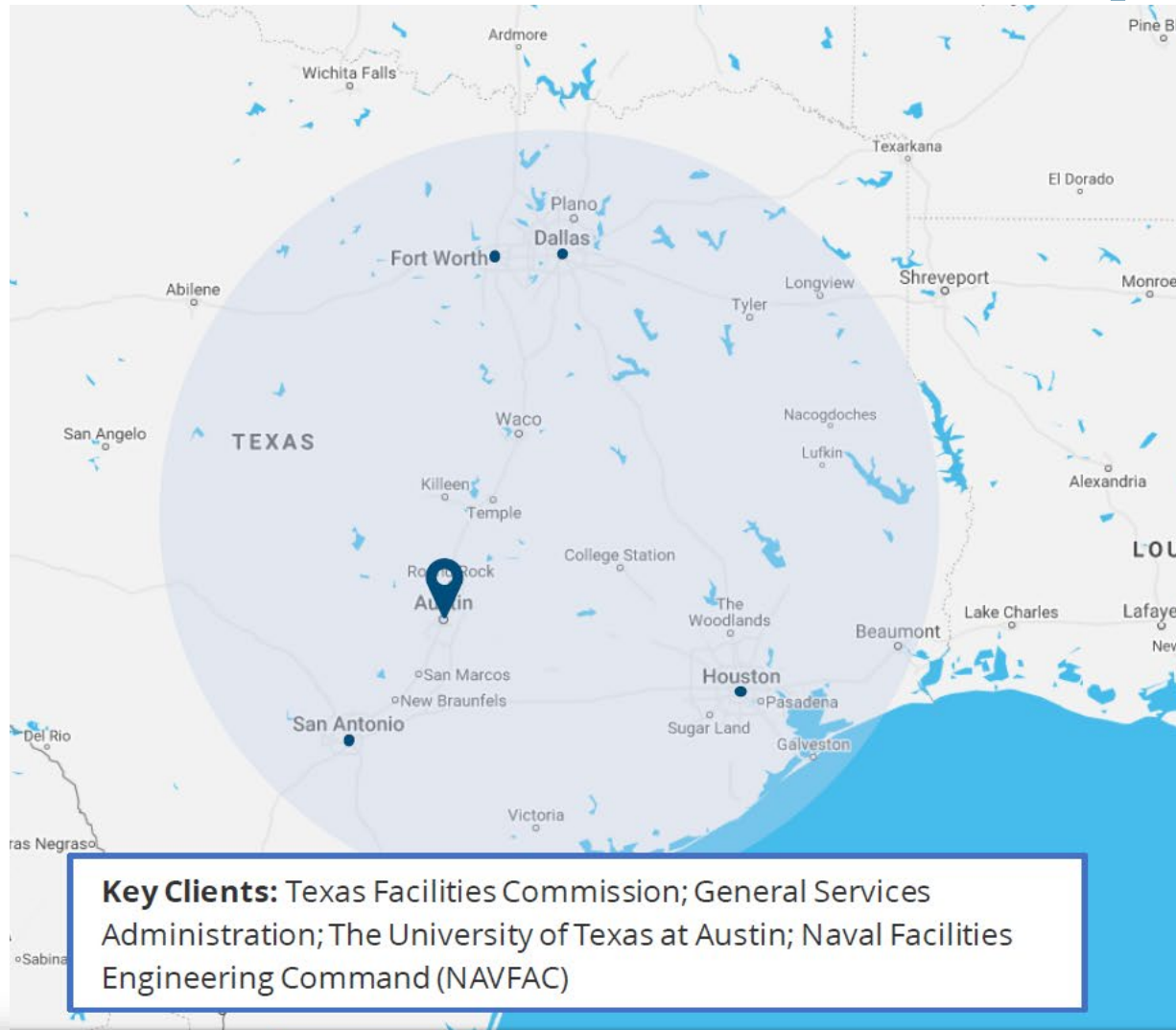
Private Commercial

Markets Focus | El Paso (HQ)



Victor Serrano
El Paso Division Manager
vserrano@velizconstruction.com

Markets Focus | Austin Metropolitan Area



Ana Martinez

Austin Division Manager

amartinez@velizconstruction.com

Notable Projects

University of Texas at Austin

Tarlton Law Library – Library Entrance Renovation

Tarlton Law Library – Jones Hall Lobby Renovation

General Services Administration

Thornberry Building Fire Alarm Replacement

Defense Contracting Suite Renovation

VA Computer Room Air Conditioning Unit

Army Futures Command

Texas Facilities Commission

Miscellaneous JOC Projects

CMR – Thompson Building – Construction Services



Upcoming Bid Opportunities

Texas Facilities Commission

Metal Truck Shelter – Carlos Garcia

Deferred Maintenance for the Thompson Building – Theresa Williamson

Job Order Contract

City of El Paso JOC

City of Austin JOC

Texas Facilities Commission - Laura Cano

UT Austin

Athletic Academic Services Building Remodel (11/01/2021) – Matin Perez



Upcoming Bid Opportunities

Follow us on iSqFt plan room for our upcoming projects:

<https://projects.isqft.com/velizconstruction>



How to Work with Veliz Construction

Contact us to discuss upcoming projects and how you can become a Veliz Construction trade contractor partner.

Visit our website www.velizconstruction.com

Give Veliz Construction a call to discuss an upcoming project or potential partnership.

SUBCONTRACTOR PRE-QUALIFICATION

All subcontractors are required to complete a questionnaire. The contents of this questionnaire will be considered and used solely to determine your firm's qualification to perform work for Veliz Construction.

Return completed form to:

PREQUALIFICATIONS@VELIZCONSTRUCTION.COM

DOWNLOAD THE SUBCONTRACTOR
PRE-QUALIFICATION FORM



All subcontractors are required to complete this questionnaire. The contents of this questionnaire will be considered and used solely to determine your firm's qualification to perform work for Veliz Construction. Return completed form to: prequalification@velizconstruction.com

Background					
Company Name		Type of Company	Type of Work Performed		
Street Address			Phone Number	Fax Number	
City / State / Zip		Principal Contact	Email Address		
Year Business was Established	State Registered to Work In	<input type="checkbox"/> Union <input type="checkbox"/> Non-Union	Previous Name of Company (if Applicable)		
Contractor's License #	D & B #	Qualified Minority Business? <input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> DBE			
Safety					
List your Company's # of Injuries/Illnesses from your OSHA 300 Logs as follows:		Last Year	1st Prior Year	2nd Prior Year	
Experience Modification Rate (EMR)					
Total # of Fatalities. (From Column G on the OSHA 300 Log)					
Total # of OSHA Recordable Incidents. (Total of Columns H, I, and J on the OSHA 300 Log)					
Total # of Lost Work Day Incidents. (Column H on the OSHA 300 Log)					
Total # of other recordable cases. (Column J on the OSHA 300 Log)					
Total # of Annual Man-Hours Worked					
* Attach and submit EMR letter and OSHA 300 for the last 3 years					
Please check if your Company implements the following safety controls:				Yes	No
Has a Written Safety Program?				<input type="checkbox"/>	<input type="checkbox"/>
Has an Implemented Drug Screening Policy for all Employees?				<input type="checkbox"/>	<input type="checkbox"/>
Performs Safety Orientation & Training for all Employees				<input type="checkbox"/>	<input type="checkbox"/>
Performs Continuing Safety Education for all Employees				<input type="checkbox"/>	<input type="checkbox"/>
Safety / Health Professional Contact:					
Name	Title	Phone Number	Email Address		
Past Performance and Experience					
Provide summary of three largest projects in the last 5 years	Location	Start	Completion	Contract Amount	
Provide summary of all projects under consideration of award	Location	Start	Completion	Contract Amount	



Thank you!

Contact:

Ana Martinez

Austin Division Manager

O: 512.366.5312

amartinez@velizconstruction.com